

# 4Q & FY24/25

# **Financial Results**

30 April 2025







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# FY24/25 Results Highlights



- ➤ Higher Net Property Income driven by contributions from the Osaka Data Centre, Tokyo Acquisition and new leases and renewals across various Singapore property clusters
  - FY24/25 Net Property Income: S\$531.5 million (▲ 2.0% y-o-y)
  - FY24/25 Distribution to Unitholders: S\$386.0 million (▲ 2.0% y-o-y)
  - FY24/25 DPU: 13.57 cents (▲1.0% y-o-y)

#### **▼** Resilient operational performance

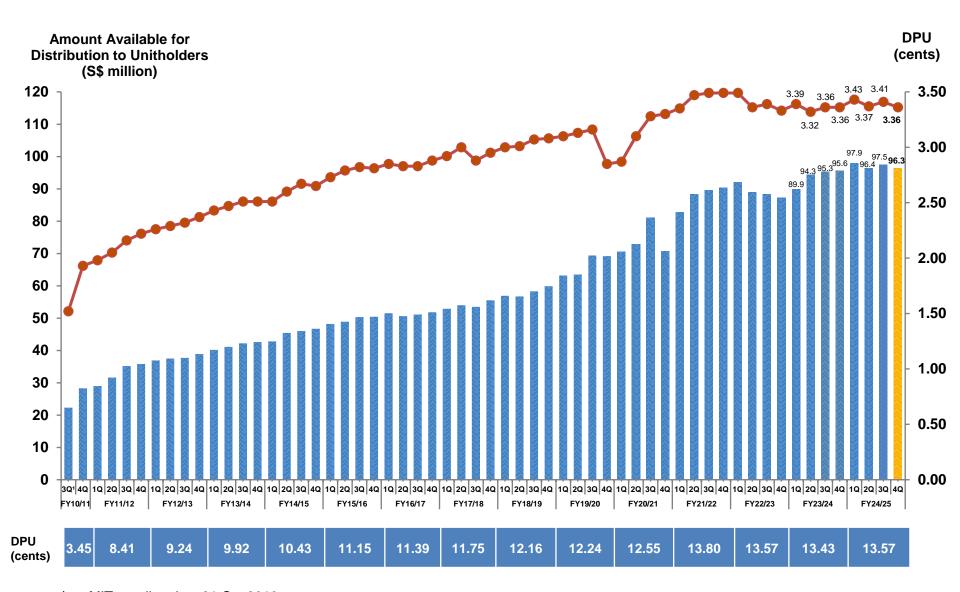
- Positive rental reversions across all property segments in Singapore with a weighted average rental reversion rate of about 8.1% in 4QFY24/25
- Stable portfolio valuation of S\$9,040.2 million
- **★ Announced the proposed divestment of Georgia Data Centre for US\$11.8 million on 23 Apr 2025, which is an 18.6% premium above market valuation**

#### Capital Management update

- About 78.1% of debt are hedged into fixed rate with weighted average hedge tenor of 3.4 years
- Retained approximately S\$29.8 million from DRP for 1QFY24/25 to 3QFY24/25
   Distribution

# Sustainable and Growing Returns





<sup>&</sup>lt;sup>1</sup> MIT was listed on 21 Oct 2010.



## Comparison of 4QFY24/25 and 4QFY23/24



Year-on-Year	4QFY24/25 (S\$'000)	4QFY23/24 (S\$'000)	↑/(↓)
Gross revenue	177,798	178,700	(0.5%)
Property operating expenses	(46,624)	(46,916)	(0.6%)
Net property income	131,174	131,784	(0.5%)
Borrowing costs	(25,802)	(27,740)	(7.0%)
Distribution declared by joint venture	5,986	10,103	(40.8%)
Amount available for distribution	98,601	97,915	0.7%
- to perpetual securities holders	2,330	2,356	(1.1%)
- to Unitholders	96,271 <sup>1</sup>	95,559	0.7%
Distribution to Unitholders	95,791 <sup>1</sup>	95,245	0.6%
Distribution per Unit (cents)	3.36 <sup>1</sup>	3.36	0.0%
Total issued Units at end of the period (million)	2,851*	2,835	0.6%

<sup>\*</sup> Includes new units issued pursuant to the DRP

#### ▼ Net property income decreased due to

- non-renewal of leases in the North American Portfolio and loss of income from divestment of Tanglin Halt Cluster in Mar 2024:
- partially offset by higher contribution from Osaka Data Centre and mixed-use facility in Tokyo acquired in FY24/25; and
- renewals and new leases at the various Singapore property clusters.

#### ▼ Borrowing costs decreased due to

- repayment of loans with proceeds from divestment of Tanglin Halt Cluster; and
- lower interest on unhedged floating rate loans;
- partially offset by higher borrowing costs in relation to the Japan Portfolio.

#### ➤ Distribution declared by joint venture is lower due to

- absence of one-off release of amounts previously withheld due to uncertainties in collections from a tenant in corresponding quarter last year; and
- higher borrowing costs from repricing of matured interest rate swaps.

Includes the distribution of net divestment gain of S\$13.4 million from 115A & 115B Commonwealth Drive (the "Tanglin Halt Cluster") over four quarters from 1QFY24/25 to 4QFY24/25, and the distribution of net compensation of S\$1.9 million in relation to a redevelopment project which was recognised in 1QFY24/25.

### Comparison of FY24/25 and FY23/24



Year-on-Year	FY24/25 (S\$'000)	FY23/24 (S\$'000)	↑/(↓)
Gross revenue	711,833	697,332	2.1%
Property operating expenses	(180,373)	(176,289)	2.3%
Net property income	531,460	521,043	2.0%
Borrowing costs	(105,142)	(106,609)	(1.4%)
Distribution declared by joint venture	27,493	31,843	(13.7%)
Amount available for distribution	397,560	384,545	3.4%
- to perpetual securities holders	9,450	9,476	(0.3%)
- to Unitholders	388,110 <sup>1</sup>	375,069 <sup>2</sup>	3.5%
Distribution to Unitholders	385,979 <sup>1</sup>	378,281 <sup>2</sup>	2.0%
Distribution per Unit (cents)	13.57 <sup>1</sup>	13.43 <sup>2</sup>	1.0%
Total issued Units at end of the period (million)	2,851*	2,835	0.6%

#### ▼ Net property income increased due to

- higher contributions from Osaka Data Centre and the newly acquired mixed-use facility in Tokyo; and
- new leases and renewals across various Singapore property clusters;
- partially offset by loss of income from the divestment of Tanglin Halt Cluster;
- non-renewal of leases in North American Portfolio; and
- higher property maintenance and marketing cost.

#### **▼** Borrowing costs decreased due to

- repayment of loans with proceeds from divestment of Tanglin Halt Cluster; and
- lower interest on unhedged floating rate loans;
- partially offset by higher borrowing costs in relation to the Japan Portfolio.

### ➤ Distribution declared by joint venture is lower due to

 higher borrowing cost from repricing of matured interest rate swaps.

<sup>\*</sup> Includes new units issued pursuant to the DRP

Includes the distribution of net divestment gain of S\$13.4 million from the Tanglin Halt Cluster over four quarters from 1QFY24/25 to 4QFY24/25 and the distribution of net compensation of S\$1.9 million in relation to a redevelopment project which was recognised in 1QFY24/25.

Includes the distribution of net divestment gain of S\$15.7 million from 26A Ayer Rajah Crescent over eight quarters from 2QFY21/22 to 1QFY23/24, tax-exempt income of S\$6.6 million withheld in 4QFY19/20 over three quarters from 3QFY22/23 to 1QFY23/24, compensation received for compulsory acquisition of part of the land at 2 and 4 Loyang Lane of S\$2.1 million withheld in 3QFY21/22 over two quarters from 2QFY23/24 to 3QFY23/24 and net divestment gain of S\$4.2 million from 65 Tech Park Crescent over two quarters from 2QFY23/24 to 3QFY23/24.

## Comparison of 4QFY24/25 and 3QFY24/25



Quarter-on-Quarter	4QFY24/25 (S\$'000)	3QFY24/25 (S\$'000)	↑/(↓)
Gross revenue	177,798	177,311	0.3%
Property operating expenses	(46,624)	(44,073)	5.8%
Net property income	131,174	133,238	(1.5%)
Borrowing costs	(25,802)	(26,072)	(1.0%)
Distribution declared by joint venture	5,986	7,010	(14.6%)
Amount available for distribution	98,601	99,860	(1.3%)
- to perpetual securities holders	2,330	2,382	(2.2%)
- to Unitholders	96,271 <sup>1,2</sup>	97,478 <sup>1</sup>	(1.2%)
Distribution to Unitholders	<b>95,791</b> <sup>1,2</sup>	<b>97,106</b> <sup>1</sup>	(1.4%)
Distribution per Unit (cents)	<b>3.36</b> <sup>1,2</sup>	<b>3.41</b> <sup>1</sup>	(1.5%)
Total issued Units at end of the period (million)	2,851*	2,848*	0.1%

<sup>\*</sup> Includes new units issued pursuant to the DRP

#### ▼ Net property income decreased due to

- non-renewal of leases, lower rental rates and higher property maintenance cost from North American Portfolio;
- partially offset by new leases and renewals across various Singapore property clusters; and
- the full quarter contribution of the mixeduse facility in Tokyo acquired in Oct 2024.

### ➤ Distribution declared by joint venture is lower due to

 higher borrowing cost from repricing of matured interest rate swaps.

Includes the distribution of net divestment gain of S\$13.4 million from the Tanglin Halt Cluster over four quarters from 1QFY24/25 to 4QFY24/25.

Includes the distribution of net compensation of S\$1.9 million in relation to a redevelopment project which was recognised in 1QFY24/25.

### Statement of Financial Position



	31 Mar 2025	31 Dec 2024	↑/(↓)	31 Mar 2024	↑/(↓)
Total assets (S\$ million)	8,800.2	8,874.1	(0.8%)	8,664.4	1.6%
Total liabilities (S\$ million)	3,607.7	3,613.1	(0.1%)	3,375.6	6.9%
Net assets attributable to Unitholders (S\$ million)	4,887.7	4,957.2	(1.4%)	4,984.6	(1.8%)
Net asset value per Unit (S\$) <sup>1</sup>	1.71	1.74	(1.7%)	1.76	(2.8%)

Net tangible asset per Unit was the same as net asset value per Unit as there were no intangible assets as at reporting dates.

### Portfolio Valuation



	Valuation as	s at 31 Mar		Capitalisation rates as at 31 Mar	
Property segment	2025	2024	Variance	2025	2024
	Local curren	cy (million)			
Data Centres (Singapore)	S\$280.5	S\$278.7		3.90% to 6.25% <sup>5</sup>	4.00% to 6.25% <sup>5</sup>
Hi-Tech Buildings	S\$1,515.3	S\$1,514.1		5.25% to 7.00%	5.25% to 7.00%
Business Park Buildings	S\$533.7	S\$533.1		5.75%	5.75%
Flatted Factories	S\$1,403.7	S\$1,392.7		6.00% to 7.50%	6.00% to 7.50%
Stack-up/Ramp-up Buildings	S\$532.7	S\$519.0		6.50%	6.50%
Light Industrial Buildings	S\$53.2	S\$53.2		6.00% to 6.50%	6.00% to 6.50%
Singapore Portfolio	S\$4,319.1	S\$4,290.8	0.7%		
MIT's Interest in North American Portfolio	US\$3,110.4	US\$3,103.6	0.2%	5.00% to 7.75%	5.00% to 8.25%
Japan Portfolio	JPY62,900 <sup>1</sup>	JPY41,900 <sup>3</sup>	50.1%	3.90% to 6.25% <sup>5</sup>	4.00% to 6.25% <sup>5</sup>
Total MIT Portfolio	S\$9,040.2 <sup>2</sup>	S\$8,802.2 <sup>4</sup>	2.7%		

- Higher MIT Portfolio valuation was mainly due to the acquisition of the Tokyo Property and improved operating performance across the properties in Singapore arising from positive rental reversions
- Increase in North American Portfolio was primarily driven by the increase in market rents, partially offset by higher capitalisation rates and discount rates for several properties, which reflected the valuer's application of less favourable market leasing assumptions in selected submarkets

This includes the valuation of the Osaka Data Centre at JPY47.9 billion as at 31 Mar 2025, which is based on the building and the completion of Phase 1, 2 and 3 fitting-out works on a 100% basis. The valuation of the Osaka Data Centre at JPY53.1 billion as at 31 Mar 2025 had assumed the completion of the four phases of fitting-out works at the scheduled timings on a 100% basis.

Based on applicable Mar 2025 month end exchange rate of US\$1 to S\$1.33547 and S\$1.00 to JPY110.89.

The valuation of the Osaka Data Centre at JPY 41.9 billion was based on the building and the completion of Phase 1 and 2 fitting-out works on 100% basis.

Based on applicable Mar 2024 month end exchange rate of US\$1 to S\$1.33191 and S\$1.00 to JPY110.92.

Refers to the range of capitalisation rates for Data Centres (Asia), including Data Centres in Singapore and Japan.

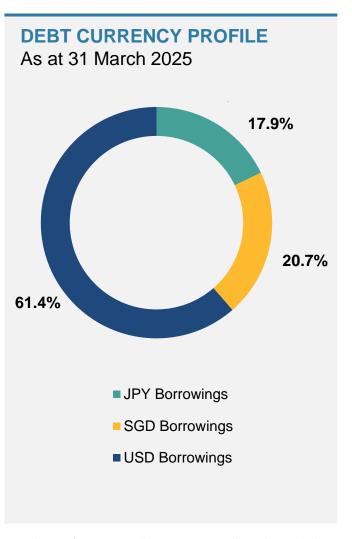
# **Strong Balance Sheet**



	31 Mar 2025	31 Dec 2024
Total debt	S\$3,171.9 million	S\$3,173.0 million
Weighted average tenor of debt	3.2 years	3.1 years
Aggregate leverage ratio <sup>1</sup>	40.1%	39.8%



- 'BBB+' rating with Stable Outlook by Fitch Ratings
- ▼ Loans are largely unsecured with minimal covenants
- ➤ Retained approximately S\$5.3 million from DRP for 3QFY24/25 Distribution (Take-up rate: 5.6%). DRP is suspended from and including 4QFY24/25 Distribution



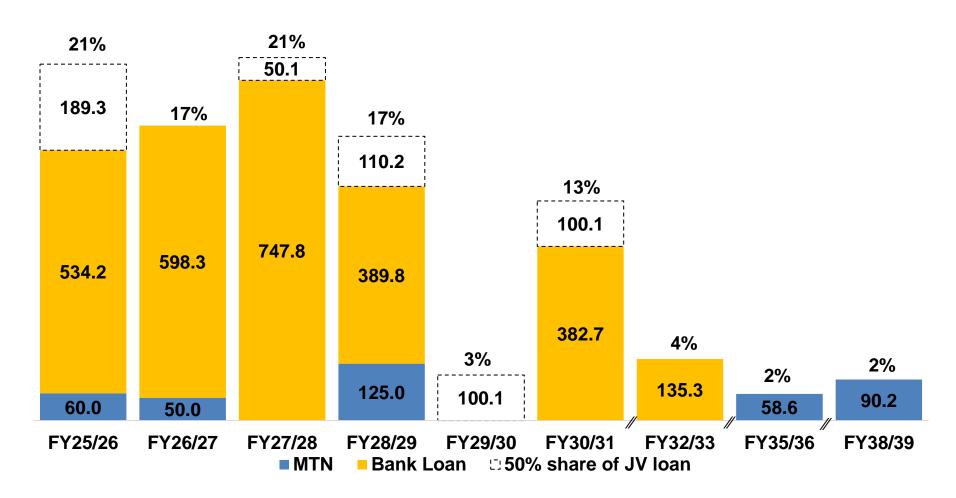
In accordance with Property Funds Guidelines, the aggregate leverage ratio includes proportionate share of aggregate leverage as well as deposited property values of joint venture. As at 31 Mar 2025, aggregate debt including MIT's proportionate share of joint venture is \$\$3,721.7 million.

## Well Diversified Debt Maturity Profile



#### **DEBT MATURITY PROFILE**<sup>1</sup>

As at 31 March 2025



### Amount in S\$ (million)

<sup>&</sup>lt;sup>1</sup> Includes proportionate share of joint venture's debts

## Risk Management



	31 Mar 2025	31 Dec 2024
Fixed as a % of total debt	78.1%	78.3%
Weighted average hedge tenor	3.4 years	3.2 years
Average borrowing cost for the quarter	3.0%	3.1%
Interest coverage ratio ("ICR") for the trailing 12 months <sup>1</sup>	4.3 times	4.3 times

Interest rate	Change in base rates <sup>2</sup>	Impact on amount available for distribution per quarter (S\$ million)	Impact on DPU <sup>3</sup> (cent)	Impact on DPU <sup>4</sup> (%)
sensitivity	+ 50 bps	(0.8)	(0.03)	-0.8%
	+ 100 bps	(1.5)	(0.05)	-1.6%

ICR sensitivity <sup>5</sup>	31 Mar 2025	Assuming a 10% decrease in EBITDA	Assuming a 100 bps increase in interest rate <sup>6</sup>
Sensitivity	4.3 times	3.9 times	3.2 times

- Calculated in accordance with Monetary Authority of Singapore ("MAS")'s revised Code on Collective Investment Schemes ("CIS") dated 28 Nov 2024. ICR: trailing 12 months earnings before interest, tax, depreciation, and amortisation ("EBITDA") divided by the trailing 12 months interest expenses, borrowing-related fees and distributions on perpetual securities.
- Based on unhedged borrowings as at 31 Mar 2025. Base rate denotes SGD SORA and USD SOFR.
- Based on 2,851 million units as at 31 Mar 2025.
- Based on 4QFY24/25 DPU of 3.36 cents.
- 5 In accordance with the MAS's revised Code on CIS dated 28 Nov 2024.
- 6 Assuming 100 bps increase in the average interest rate of all hedged and unhedged debts and perpetual securities.



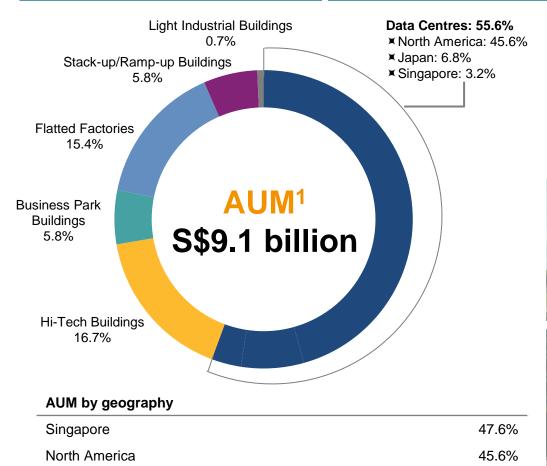
# 141 Properties Across 6 Property Segments



# S\$9.1 billion<sup>1</sup>

Japan

25.2 million<sup>2</sup> NLA (sq ft) >2,000 tenants
Tenant Base















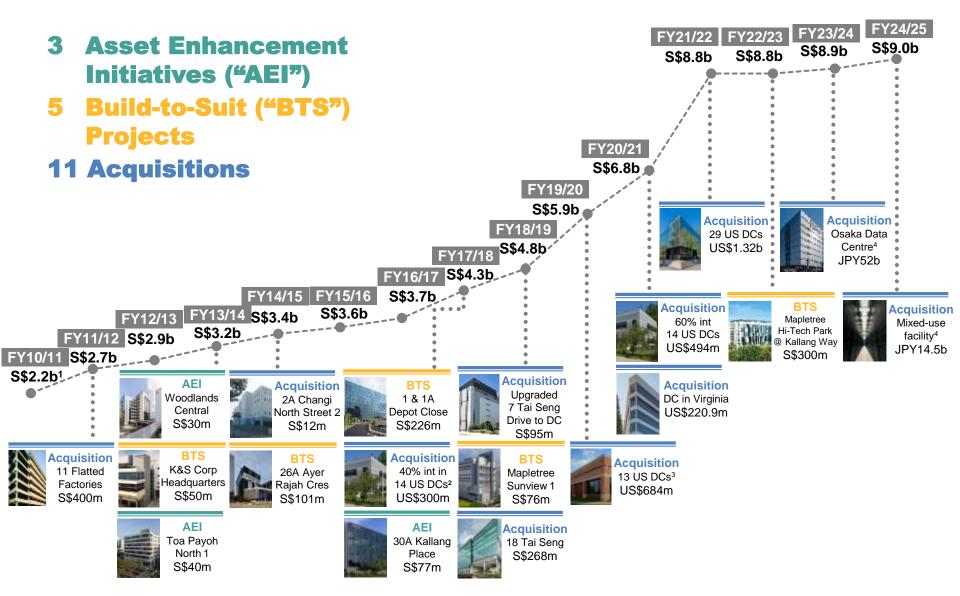
Includes MIT's book value of investment properties as well as MIT's 50% interest in the joint venture with MIPL in three fully fitted hyperscale data centres and 10 powered shell data centres in North America, and MIT's right-of-use assets as at 31 Mar 2025.

6.8%

Excludes the parking decks (150 Carnegie Way and 171 Carnegie Way) at 180 Peachtree Street NW, Atlanta.

### Portfolio Growth since IPO





<sup>&</sup>lt;sup>1</sup> Valuation of investment properties on 31 Mar at end of each financial year.

<sup>&</sup>lt;sup>2</sup> Acquired through a 40:60 joint venture with MIPL.

<sup>&</sup>lt;sup>3</sup> Acquired through a 50:50 joint venture with MIPL.

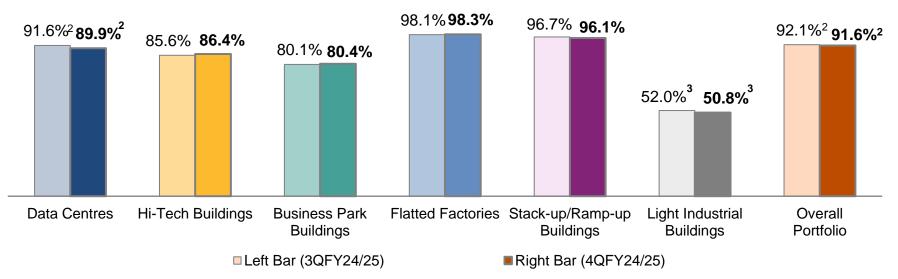
<sup>&</sup>lt;sup>4</sup> MIT's effective economic interest in the property is 98.47%.

### Portfolio Overview



	Singapore Portfolio	North American Portfolio	Japan Portfolio	Overall Portfolio
Number of properties	83	56	2	141
NLA (million sq ft)	16.4	8.3 <sup>1</sup>	0.5	25.2 <sup>1</sup>
Occupancy (%)				
4QFY24/25	92.9	88.2	100.0	91.6 <sup>2</sup>
3QFY24/25	92.7	90.3	100.0	92.1 <sup>2</sup>
Average rental rate (psf/mth)	S\$2.29	US\$2.43	-	-

#### SEGMENTAL OCCUPANCY RATES<sup>1</sup>



- <sup>1</sup> Excludes the parking decks (150 Carnegie Way and 171 Carnegie Way) at 180 Peachtree Street NW, Atlanta.
- Includes MIT's 50% interest in the joint venture with MIPL in three fully fitted hyperscale data centres and 10 powered shell data centres in North America through Mapletree Rosewood Data Centre Trust ("MRODCT").
- Light Industrial Buildings comprised about 0.7% of the Overall Portfolio (by valuation) as at 31 Mar 2025.

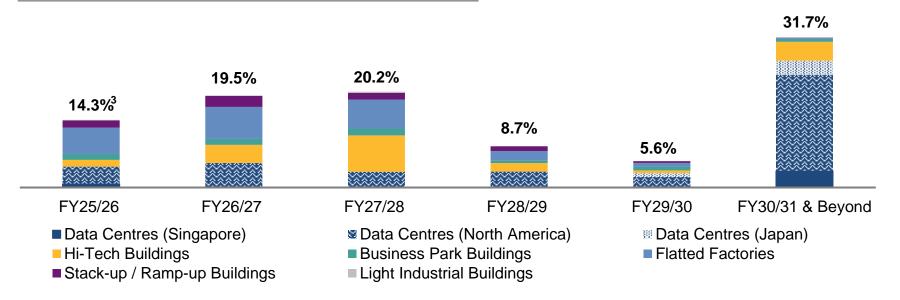
### Lease Expiry Profile



#### EXPIRING LEASES BY GROSS RENTAL INCOME<sup>1</sup>

As at 31 March 2025

WALE based on date of commencement of leases (years) <sup>2</sup>		
North American Portfolio	6.3	
Singapore Portfolio	2.7	
Japan Portfolio	14.5	
Overall Portfolio <sup>1</sup>	4.4	



<sup>1</sup> Includes MIT's 50% interest in the joint venture with MIPL in three fully fitted hyperscale data centres and 10 powered shell data centres in North America through MRODCT.

<sup>&</sup>lt;sup>2</sup> Refers to leases which commenced prior to and on 31 Mar 2025.

Data Centres (North America) constitutes about 3.6% of Expiring Leases (By GRI) in FY25/26. Of which, about 1.7% have confirmed not to renew their leases.

### **Proactive Asset Management**



Three-pronged approach to managing the impact of vacancies in North American data centres

- Properties are located predominantly in primary data centre markets in North America
- Leased to diverse tenant types with a WALE of 6.3 years
- To manage impending lease expirations, the Manager will engage the tenants ahead of their renewals, prospect tenants from various sectors, reposition or even divest properties
- Stability of Singapore and Japan Portfolio cushions headwinds from North American Portfolio



#### RELETTING

Engaging tenants ahead of renewals

Extended lease at 8011 Villa Park Drive, Richmond

 Backfilling vacant spaces with high-quality tenants on long-term leases

> Secured replacement tenant at 402 Franklin Road, Brentwood for a 30-year lease

76% of expiring North American leases in FY23/24 & FY24/25 had been renewed / leased



#### REPOSITIONING

Pursuing DPU-accretive redevelopment or repositioning of properties

Factors to consider

- Impact to distributions and long-term returns
- Impact to portfolio quality



#### REBALANCING

Divesting non-core properties

Divestment of data centre in Georgia (2775 Northwoods Parkway, Norcross)

Diversifying geographically

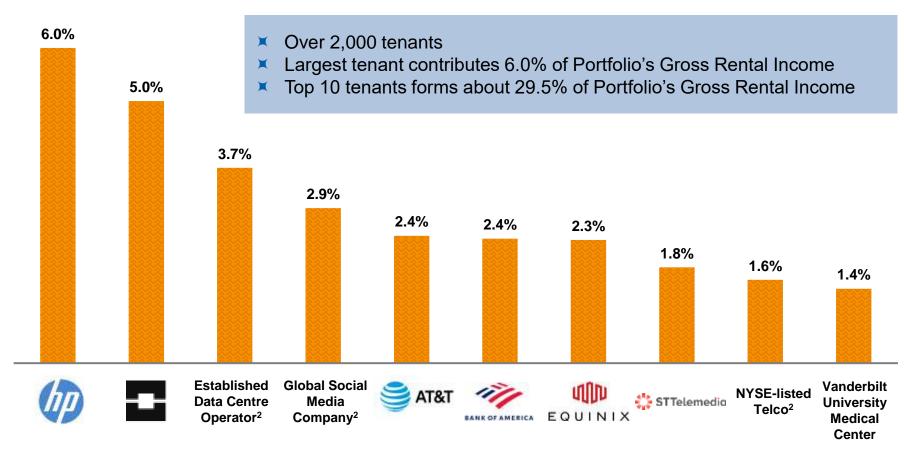
Data centre expansion into Tokyo and Osaka

### Large and Diversified Tenant Base



#### TOP 10 TENANTS BY GROSS RENTAL INCOME<sup>1</sup>

As at 31 March 2025



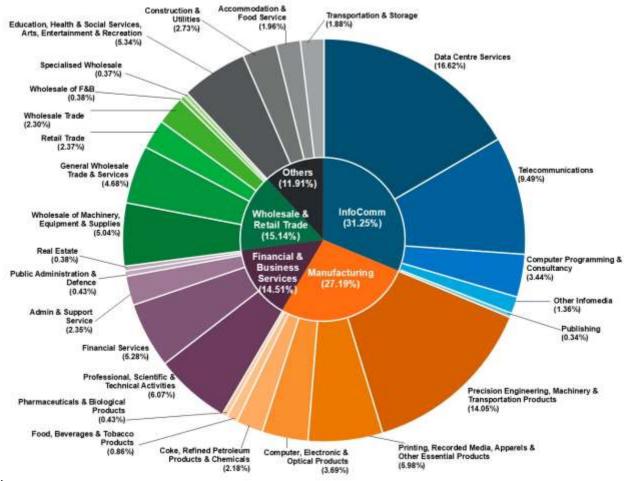
Includes MIT's 50% interest in the joint venture with MIPL in three fully fitted hyperscale data centres and 10 powered shell data centres in North America through MRODCT.

<sup>&</sup>lt;sup>2</sup> The identities of the tenants cannot be disclosed due to the strict confidentiality obligations under the lease agreements.

### Tenant Diversification Across Trade Sectors<sup>1</sup>



#### No single trade sector accounted >17% of Portfolio's Gross Rental Income



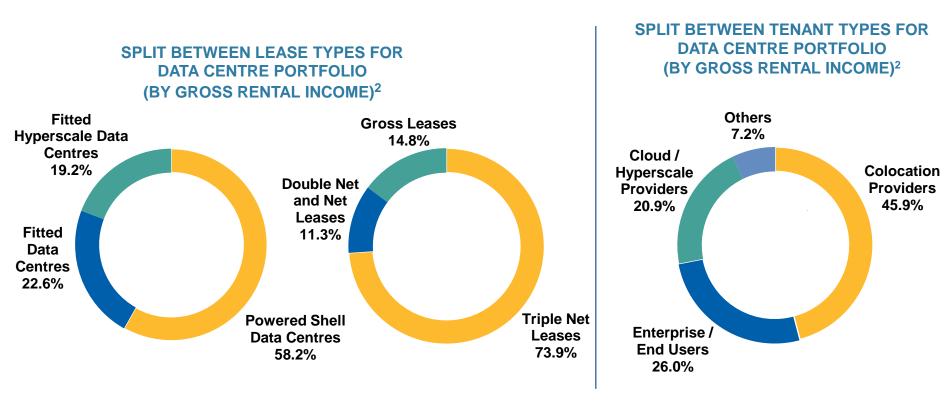
By Gross Rental Income As at 31 Mar 2025

Includes MIT's 50% interest in the joint venture with MIPL in three fully fitted hyperscale data centres and 10 powered shell data centres in North America through MRODCT.

### **Diversified Mix of Data Centres**



- About 73.9% of MIT's Data Centre Portfolio are on triple net lease structures whereby the majority of outgoings¹ are borne by the tenants
- Good mix of powered shell, fitted and fitted hyperscale data centres

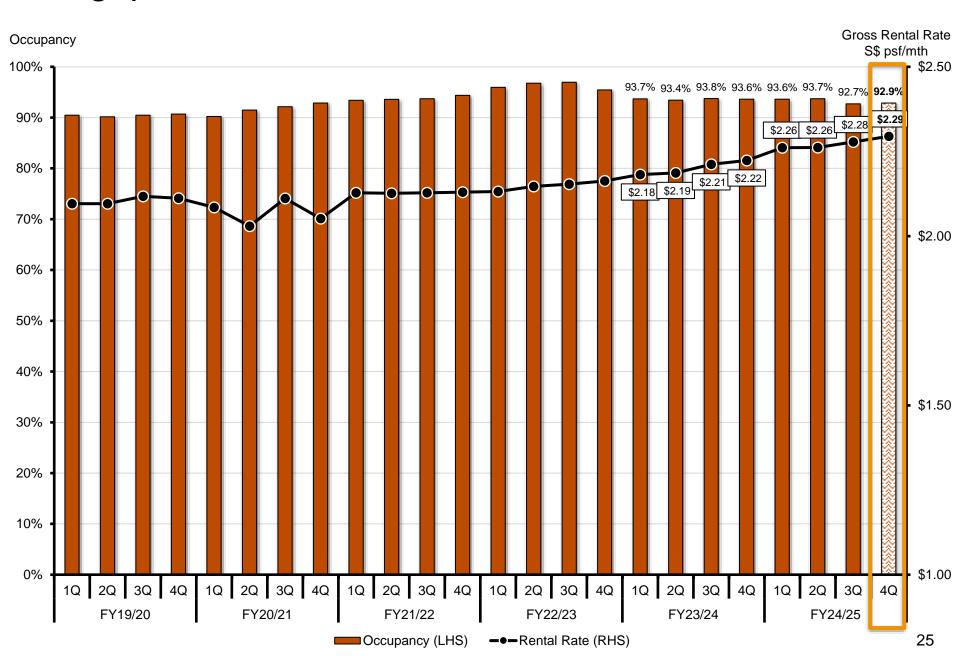


Refers to maintenance, tax and insurance charges.

<sup>&</sup>lt;sup>2</sup> As at 31 Mar 2025. Includes MIT's 50% interest in the joint venture with MIPL in three fully fitted hyperscale data centres and 10 powered shell data centres in North America through MRODCT.

## Singapore Portfolio Performance

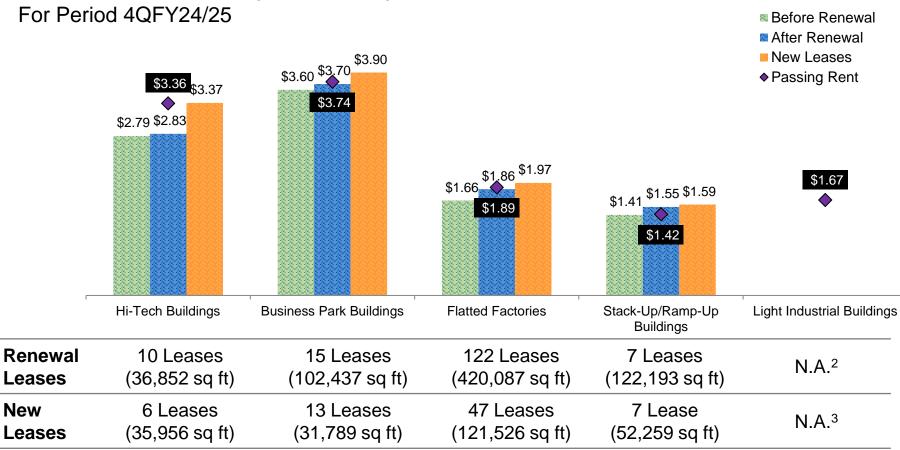




# Rental Reversions (Singapore)



### GROSS RENTAL RATE (S\$ PSF/MTH)<sup>1</sup>



- Achieved rental reversions of between 1.4% and 12.0% for renewal leases across segments
- Portfolio weighted average rental reversion of 8.1% for renewal leases
- 1 Gross Rental Rate figures exclude short term leases; except Passing Rent figures which include all leases.
- Not applicable as there were no leases due for renewal in the quarter.
- Not applicable as there were no new leases secured in the quarter.

# Healthy Tenant Retention (Singapore)



N.A.

Light

Industrial

Buildings

87.8%

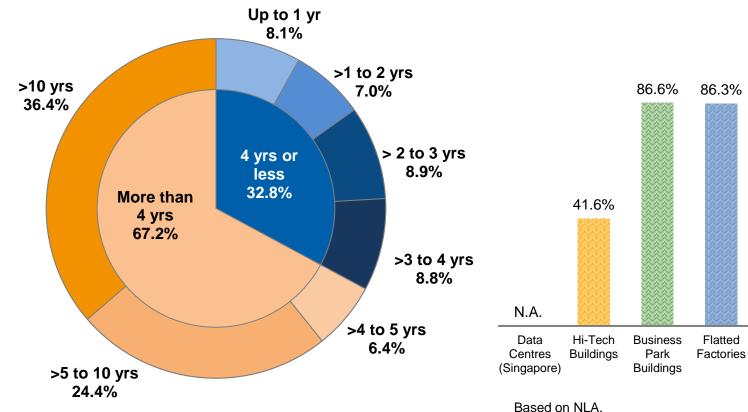
Stack-up /

Ramp-up

Buildings

#### LONG STAYING TENANTS

#### **RETENTION RATE FOR 4QFY24/25**



As at 31 Mar 2025 By number of tenants. Based on NLA.

Not applicable for Data Centres (Singapore) and Light Industrial

Buildings as there were no leases due for renewal.

- 67.2% of the tenants have leased the properties for more than 4 years
- ▼ Tenant retention rate of 82.6% in 4QFY24/25

Singapore

Portfolio

82.6%

### Commitment to a Sustainable Environment



### **Long-term Targets by FY29/30**



Average Building Electricity Intensity<sup>1</sup>



Average Building Scope 2 GHG Emissions Intensity<sup>1</sup>

### 10,000 kWp

Total Solar Energy Generating Capacity

### FY24/25 Key Achievements



#### 4,106 kWp

Total solar generating capacity installed across 6 property clusters<sup>2</sup>



### **WELL Health-Safety Rating**

attained for 180 Peachtree Street NW, Atlanta and 250 Williams Street NW, Atlanta (May 2024)



Attained **3** recertifications of BCA Green Mark Gold<sup>Plus</sup> and Gold Awards<sup>3</sup>



Solar panel installations on the rooftop of Kallang Basin 4 Cluster



Electric vehicle charging points at the Woodlands Central Cluster

# 4 Electric vehicle charging points installed at Woodlands Central Cluster (Nov 2024)

- <sup>1</sup> For MIT's properties in Singapore from the base year of FY19/20. FY19/20 was used as the base year as FY19/20 energy performance was more representative of operational activities at MIT's properties prior to the COVID-19 pandemic.
- <sup>2</sup> Includes properties at Kallang Basin 4, Kampong Ampat, Toa Payoh North 1, Kaki Bukit, Redhill 1 and Redhill 2 Clusters.
- The Strategy and The Synergy attained BCA Green Mark Gold<sup>Plus</sup> Awards in Jul 2024 and Mar 2025 respectively while 30A Kallang Place obtained BCA Green Mark Gold Award in Mar 2025.

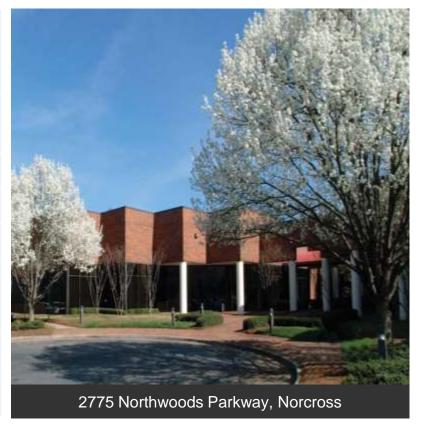


## Divestment – Georgia Data Centre



### Portfolio Rejuvenation Through Strategic Divestment

Description	A single-storey data centre located within the Northwoods Business Center
Address	2775 Northwoods Parkway, Norcross, Georgia
NLA	32,740 sq ft
Sale Price	US\$11.8 million
Valuation	US\$9.95 million1 (as at 31 Mar 2025)
Expected Completion Date	2Q2025
Use of Net Proceeds	To pare down debt and/or fund working capital requirements



<sup>&</sup>lt;sup>1</sup> The independent valuation of the property was commissioned by the Trustee and was conducted by JLL Valuation & Advisory Services, LLC. The independent valuation of the Property was arrived using the Income Capitalisation method and the Sales Comparison approach.



### Outlook



#### Challenging operating environment in view of global uncertainties

- The swift escalation of trade tensions and extremely high levels of policy uncertainty are expected to have a significant impact on global economic activity.
- ➤ Global growth is projected to fall to 2.8% in 2025 and 3.0% in 2026¹ down from 3.3% for both years in the IMF Jan 2025 update. Intensifying downside risks, such as escalation in a trade war, heightened policy uncertainties and financial instability dominate the outlook.
- Increasing property operating expenses and elevated borrowing costs may continue to exert pressure on distributions. The Manager will intensify its leasing efforts to improve occupancies while actively optimising the portfolio performance through repositioning or divestments. It will adopt cost-mitigating measures and focus on tenant retention to maintain a stable portfolio occupancy level as well as prudent capital management to balance the risks and costs in the uncertain macroeconomic environment.

#### Singapore

- Singapore economy grew by 3.8% y-o-y in the quarter ended 31 Mar 2025, slower than the 5.0% growth in 4Q2024<sup>2</sup>.
- MTI downgraded Singapore's GDP growth forecast for 2025 from "1.0% to 3.0%" to "0.0% to 2.0%"<sup>2</sup>. The external demand outlook for Singapore for the rest of the year is expected to weakened significantly due to the lack of clarity over the trade policies of the new US administration and ongoing trade frictions. This has led to a deterioration in the outlook of outward-oriented sectors in Singapore, in particular, the manufacturing and wholesale trade sectors.

Source: International Monetary Fund ("IMF"), World Economic Outlook, Apr 2025.

<sup>&</sup>lt;sup>2</sup> Source: Ministry of Trade and Industry ("MTI") (Advance Estimates), 14 Apr 2025.

### Outlook



#### North America

- According to CBRE<sup>3</sup>, data centre capacity in primary markets in North America grew by 34% y-o-y to reach 6,923 megawatts ("MW"), while the overall vacancy rate fell to a record-low of 1.9% at end 2024. Volume-based pricing discounts, which are historically given to large space occupiers, are increasingly being reduced in view of the rising demand for large contiguous space. This has intensified pricing pressure for large-scale users.
- Overall, CBRE still expects demand to exceed supply, despite record 6,350MW under construction in primary markets at end 2024. Power, land, equipment and labour shortages remain major issues for data centre development in primary markets in North America<sup>4</sup>. This is forecasted to lead to higher utilisation and lower vacancy rates.

#### <u>Japan</u>

- According to Cushman and Wakefield<sup>5</sup>, Japan remains the second largest data centre market in the Asia Pacific ("APAC") region, with more than 1.5 gigawatts ("GW") of operational capacity and 2.8GW of pipelines under development. Japan accounts for about 20% of APAC's total under construction and planned capacities.
- Tokyo remains one of the most active data centre markets in APAC. Despite challenges relating to land and power availability, Tokyo's operational capacity grew by 11% in 2024, with vacancy remaining low at 9%.

<sup>&</sup>lt;sup>3</sup> Source: CBRE North America Data Center Trends 2H2024.

Source: CBRE US Real Estate Market Outlook 2025.

Source: Cushman and Wakefield: APAC Data Centre Update: Feb 2025.

### Diversified and Resilient



# Stable and Resilient Portfolio

- Anchored by large and diversified tenant base with low dependence on any single tenant or trade sector
- Focus on tenant retention to maintain a stable portfolio occupancy

### Enhanced Financial Flexibility

- Hedged borrowings of 78.1% with weighted average hedge tenor of 3.4 years
- Strong balance sheet with aggregate leverage of 40.1% and healthy ICR of 4.3 times

### Proactive Portfolio Rebalancing

Unlock value with the proposed divestment of Georgia Data Centre, United States for US\$11.8 million



# **End of Presentation**

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